

# We are. Natural Raw Materials

For high-quality food





First-class raw materials and innovative solutions

«Our raw materials are important building blocks for the success of our customers», says Reinhold von Eben-Worlée, Worlée Group shareholder.

As a supplier, producer and refiner, Worlée supplies customers all over the world with high-quality natural, chemical and cosmetic raw materials. What sets us apart is our striving for greater sustainability, our innovative strength and our creativity in developing individual product applications. Highest quality standards, comprehensive technical know-how and a good sense for trends and market developments make us a trustworthy and reliable partner for our customers.

With over 170 years of experience in the industry and strengthened by countless product innovations, we continuously optimise existing products and processes.

Whether herbs, spices, mushrooms, tea, vegetables, fruits, semi-finished products or dried raw materials for pet food – with conventional, but also organic, sustainably produced and fairly traded raw materials as well as innovative application ideas, the family-run traditional company is always a step ahead of market trends.

To ensure the supply of high-quality raw materials, Worlée relies on exclusive cooperative relations with partners in the producing countries. Careful use of resources, fair working conditions and sustainable crop rotations are important components of our procurement projects – always taking into account local structures and living conditions in the country of origin.

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Our products for all industries

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When you just can't get enough

### Delicious and healthy

It used to be that tasty foods were usually the unhealthy ones. But quite the opposite is true – especially with baked goods, mueslis or snacks, it simply comes down to the right mix. To ensure that end products meet consumers' demands, natural raw materials with a high fibre content, dried fruits, natural sweeteners, nut mixtures, seeds and protein bombs are the obvious choices.

Have you ever thought of high-quality fruit powders and granules as a natural sugar alternative for smoothies or breakfast bowls? In our extensive portfolio of raw materials, you will find a wide range of possible applications and combinations to give your products a natural sweetness, colour or flavour.

# Sweets and Bakery



# Savoury



## When food comes from the heart

### Beyond delicious

From convenience products to fancy delicatessen creations, consumers are looking for high-quality, creative and varied meals that are also quick and easy to prepare. Can this demand be reconciled with a healthy diet? We believe it can, since a complete taste experience always comprises balanced nutrient contents, taste nuances and colours.

Whether vegetables, mushrooms, fruits and aromatic spices or innovative herb mixtures – with our diverse product range of both domestic and exotic food raw materials, there are no limits to your culinary creativity. Try something new more often and give your products and formulations a special touch.





## When you discover a new taste

### The drinks of tomorrow

Trends in the beverage sector can be very fast-moving or, like green tea, become real classics.

We are currently witnessing consumer wishes for individualisation, variety and a healthy and enjoyable diet. We make this possible with our extensive and constantly growing product variety, creating personal moments of enjoyment. In doing so, we always focus on ecologically produced and sustainably certified raw materials.

Our sales and development team is always on the lookout for beverage trends and is constantly working on new creative blends based on our high-quality refined raw materials. Modern beverage concepts such as cold infusion blends or enriched functional tea blends offer a varied range of products for everyone. Be inspired!

# Beverages



# Animal Feed



## When four-legged friends also enjoy variety

### Animal-healthy food

A natural and balanced diet is particularly important for the health of our four-legged friends. In addition to fruits and different types of vegetables, herbs, medicinal plants and spices also contribute to a balanced diet for pets and animals. Our approach is to provide species-appropriate feed as the basis for healthy pet and farm animal nutrition, thus naturally supporting animal health.

Our range of raw materials includes over 130 vegan, natural feed ingredients from various product groups, many of which are also in sustainable organic quality. In addition to mono-products, we also develop individually tailored, plant-based dry mixes, where we flexibly respond to the needs of our customers.





## When healthy living is a joy

### With the power of nature

It's no longer a trend, but mainstream for a new generation: eating healthy, knowing what is good for the body and living accordingly. The most important thing here: naturalness – relying on what nature has in store. Both in food and drink and in natural remedies.

Whether exotic or local herbs, our herbal raw materials can make a valuable contribution to the well-being of the body. Whether for strengthening the immune system or for calming effects, we offer our natural products individually tailored to customer wishes in various dosage forms. We also pay special attention to the extraction of aromatic and colouring substances so that the sensory experience as well as the composition is just right. Supplement your formulations and give your products a special touch. In this way, you support the health of your customers and contribute to a better lifestyle.



# Pharma and Flavouring





# Organic and social standards



We offer a range of Fairtrade products.



We pay attention to your sustainability requirements in procurement.

## Organic, fair, certified

Are you looking for organically grown, fairly traded and more sustainably produced products? At Worlée, we rely on fair and long-standing relationships with our business partners around the world and strive for more sustainable development at all stages of the supply chain. More and more products in our portfolio originate from organic farming, often combined with even stricter association standards such as Naturland, as well as more sustainable and fair certifications such as Fairtrade and Rainforest Alliance.

You can also find all our current certifications on our website at [www.worlee.de](http://www.worlee.de). Due to equivalence agreements, we can also cater to various other standards such as Bioland or Fairwild. Our dedicated staff will be happy to help you find the right product for you.



# Refinement processes

We do everything for natural raw materials.

## We make the best of it

We use natural raw materials to create the basis for your successful product. Our experience is what is so valuable to our customers: from the selection of first-class raw materials in the country of origin right up to refinement – we always keep an eye on trends and market requirements.

The further processing of our raw materials takes place in our facilities in Hamburg, which is where classification and refinement according to your specifications begin: from sensory incoming inspection and microbiological testing to sterilisation using the EVW process – when it comes to refining natural products, it's all about the details.

Complex and validated processes as standard – we use the latest technologies to produce flawless raw materials for your brand:

- Germ reduction – post-drying – stock protection treatment
- Cleaning, fractionating, screening, sifting, magnetic and metal detection
- Laser sorter, camera sorter, X-ray
- Hand sorting, control sorting, control sieving
- Cutting – grinding (NO<sup>2</sup>) – granulating (NO<sup>2</sup>)
- Mixing – flavouring – coating





CUSTOMER  
WORKSHOPS



DEVELOPMENT OF  
PRODUCTS AND  
FORMULATIONS



DEVELOPMENT OF  
BEVERAGES

# Research and development

## When we reinvent pleasure together

### Know-how is the best recipe

Changing nutritional trends with a veritable transformation in our eating and drinking culture are just one example of the more complex challenges that determine everyday life in the food industry. If you want to stand out from today's almost unmanageable range of food products, you have to be present in the mind of the end consumer through innovative product ideas. With our product and application recommendations, we help our customers to achieve precisely this goal.

Our food technology centre offers a comprehensive package of different services. It includes individual workshops, state-of-the-art process equipment and technologies, the development or modification of customised formulations and application ideas, as well as product and topic training – for instance, on current trends or the possible uses of our raw materials.



# Sales

Together with you, we will find the optimal solution.

## Global distribution network

Johann Nikolaus Worlée laid the foundation for the family business at the end of the 18th century by trading spices. To this day, trading and distribution are part of our corporate mission, alongside the development and manufacture of our own raw materials and products. With branches and sales and distribution partners on almost all five continents, we are present in the market around the world and work closely with our customers to develop products that best suit their needs.

Whether you are interested in our refined natural mono-raw materials, semi-finished products, product blends or finished formulations, and wherever in the world you need them – we support you with punctuality and reliability so that you, too, can meet your promised deadlines. Our international supplier network uses sophisticated supply chain processes to ensure that our goods always arrive on time and reliably.





# Global distribution organisation



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